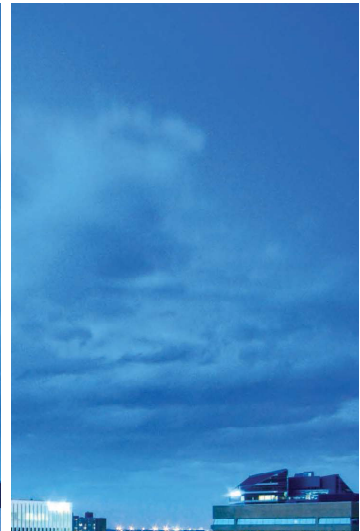


CALGARY REAL ESTATE MARKET REPORT

as of April 30, 2016



Penley
McNaughton
Team



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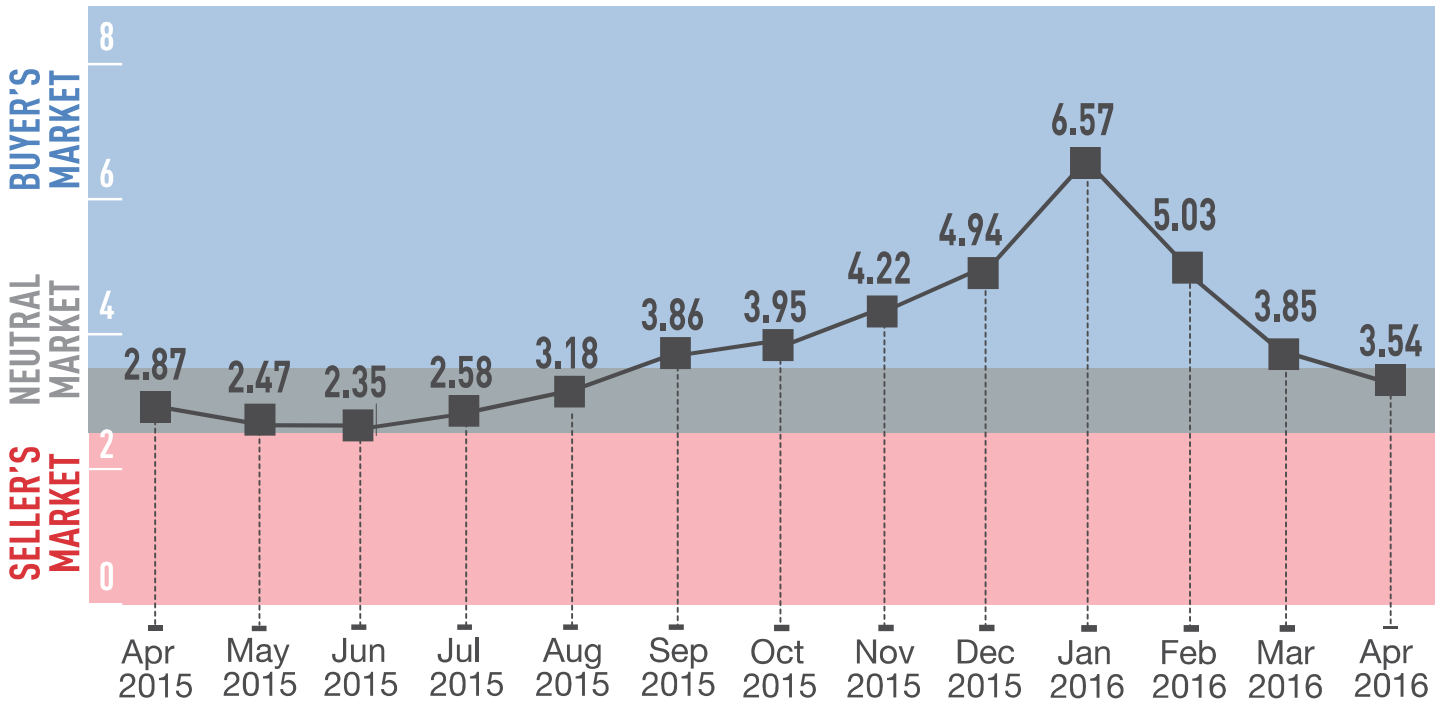
Market Status



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Market Status (13 months history)

No. of months of inventory

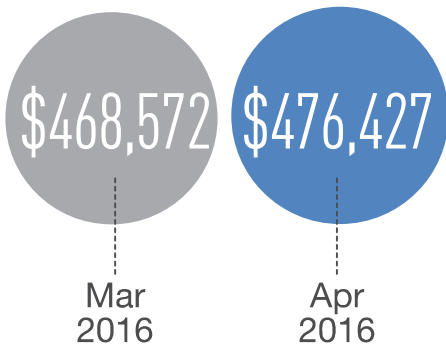


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Average Prices

City of Calgary average SOLD price

Month to Month



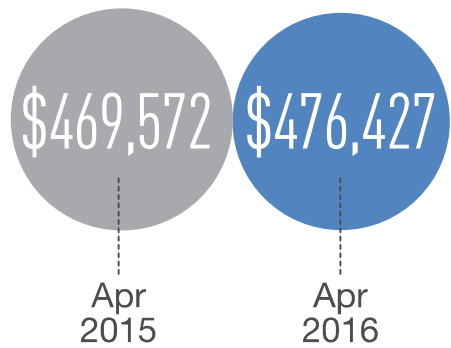
■ Compared to **LAST MONTH**, homes are selling for

+1.68%

more



Year to Year



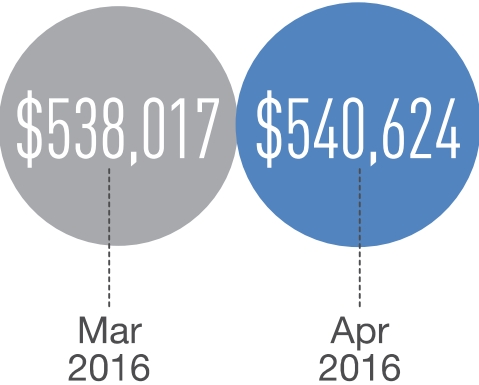
■ Compared to **LAST YEAR**, homes are selling for

+1.5%

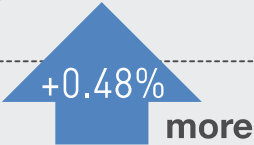
more

Detached homes average SOLD price

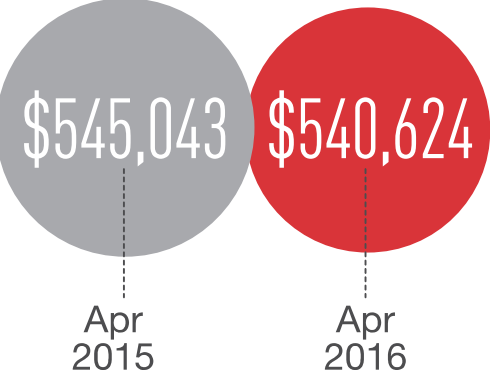
Month to Month



■ Compared to **LAST MONTH**, single family homes are selling for



Year to Year



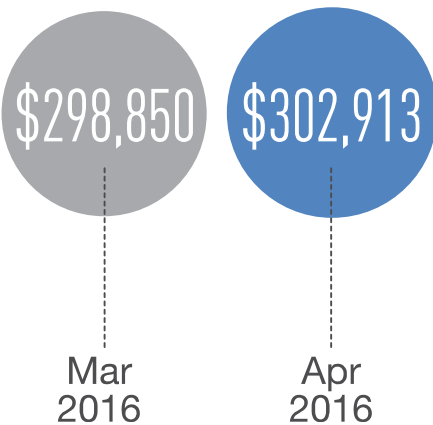
■ Compared to **LAST YEAR**, single family homes are selling for



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Apartment average SOLD price

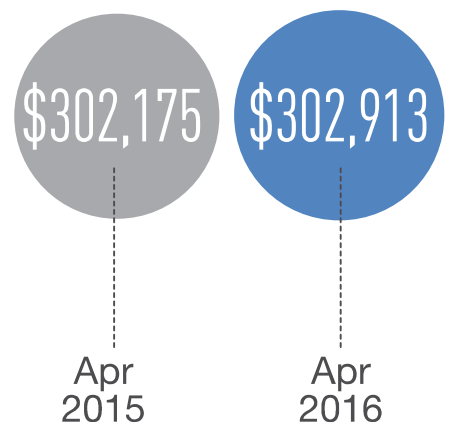
Month to Month



■ Compared to **LAST MONTH**, apartment condos are selling for

+1.36%
more

Year to Year



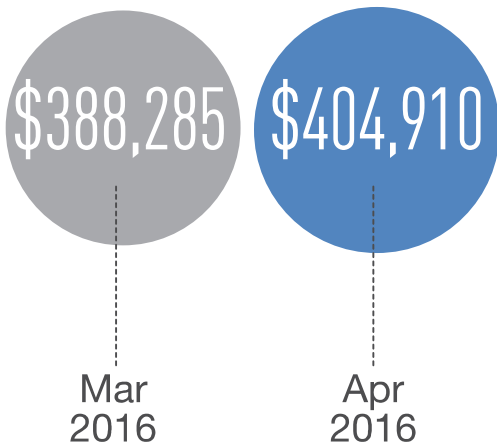
■ Compared to **LAST YEAR**, apartment condos are selling for

+0.2%
more



Attached average SOLD price

Month to Month



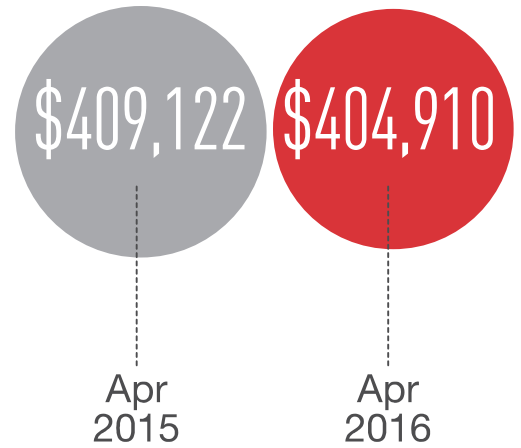
■ Compared to **LAST MONTH**, townhouses are selling for

+4.3%

less



Year to Year



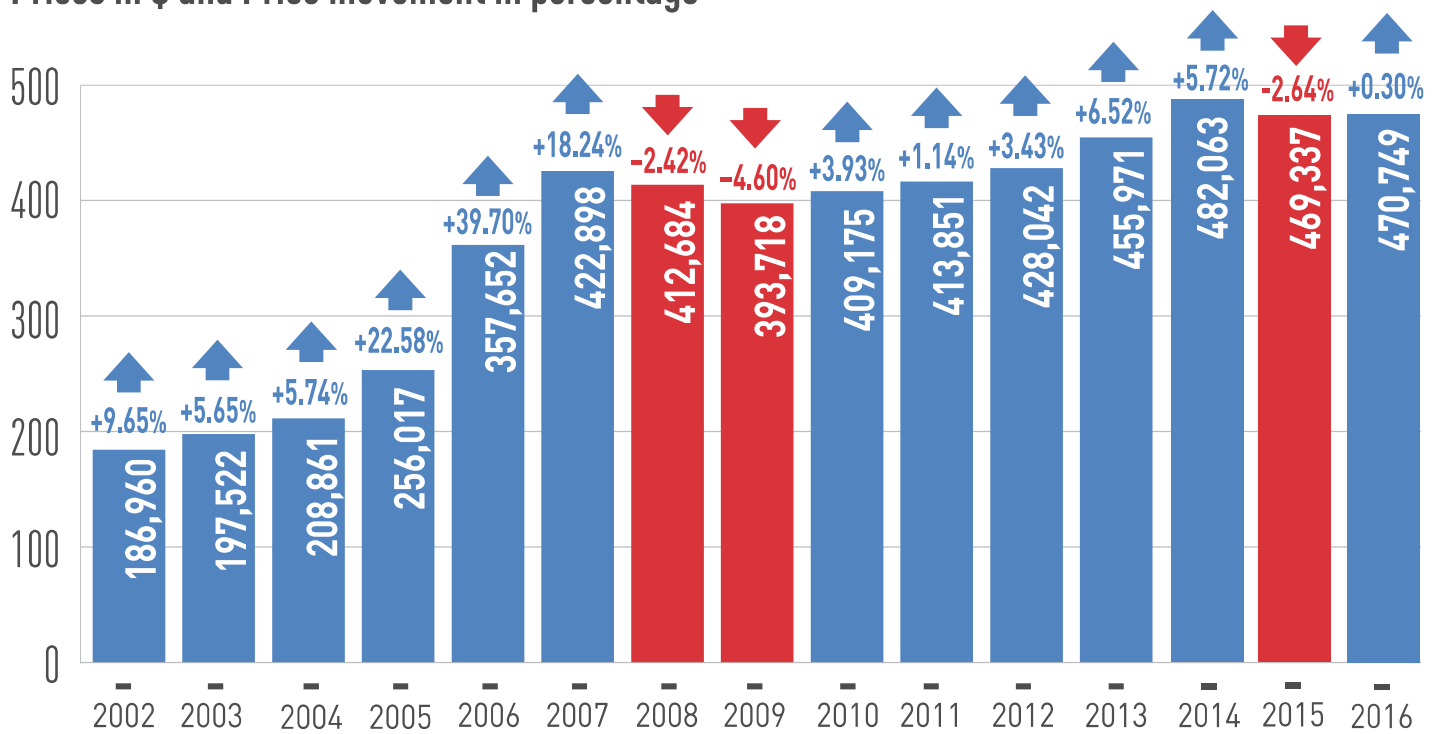
■ Compared to **LAST YEAR**, townhouses are selling for

-1.0%

less

Years - Residential Average Price

Prices in \$ and Price movement in percentage



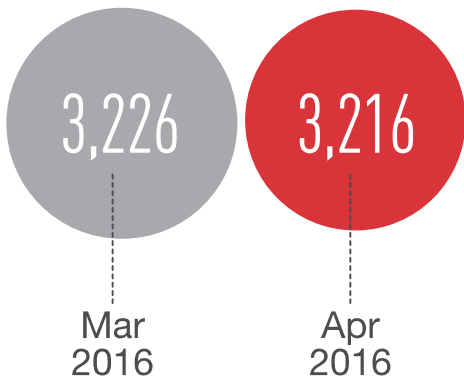
15 years average of price increase for city of Calgary is 7.53%

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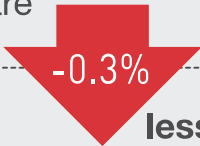
Inventory

NEW listings

Month to Month



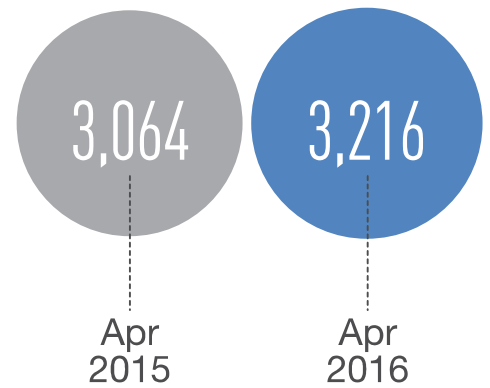
■ Compared to **LAST MONTH**, there are



less
new listings



Year to Year

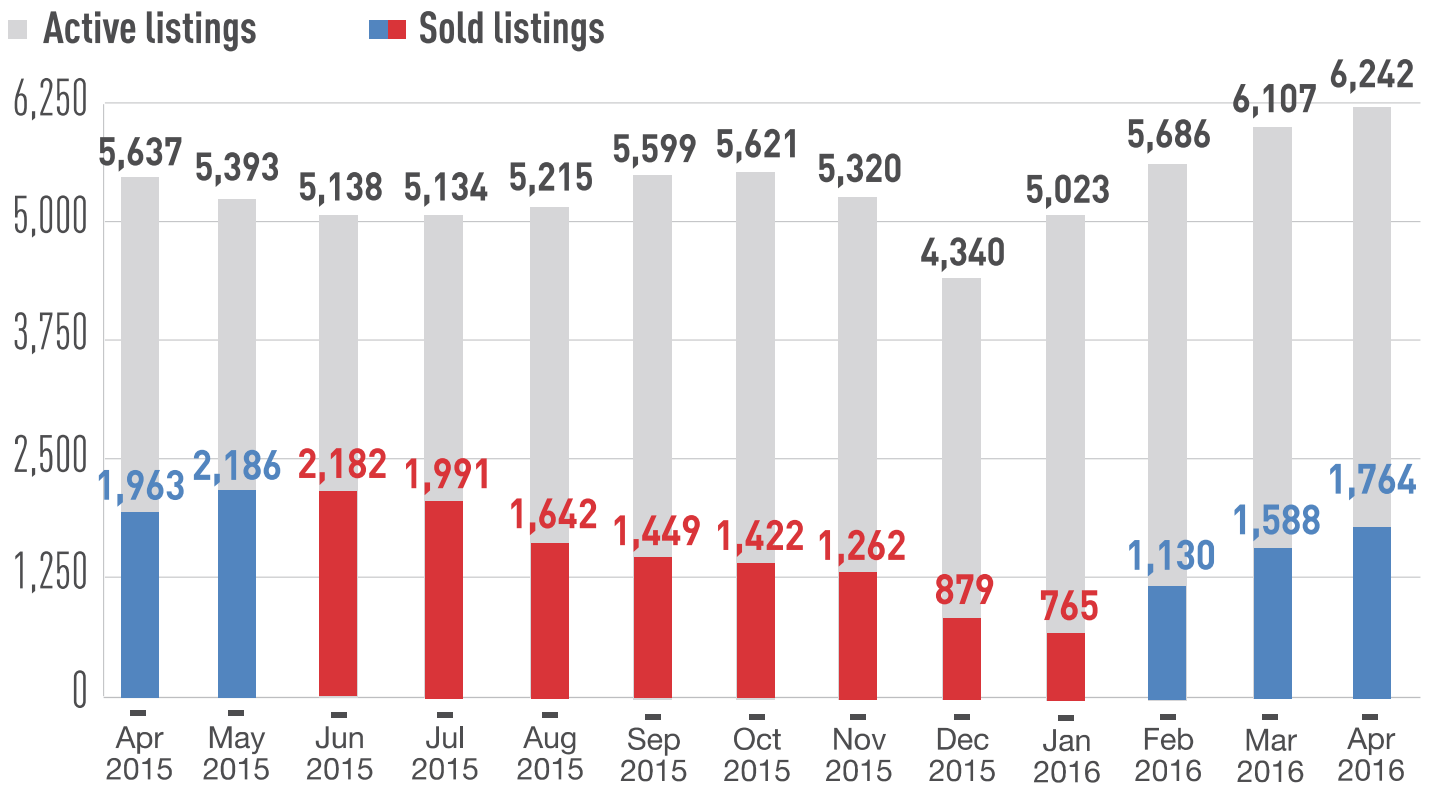


■ Compared to **LAST YEAR**, there are



more
new listings

Listing inventory & SOLD (13 months history)

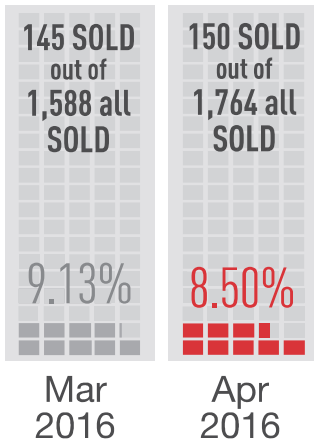


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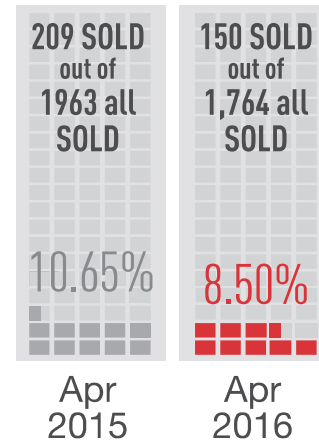
Transactions Data

Homes sold at or above asking price

Month to Month



Year to Year



■ Compared to **LAST MONTH**, there are

-6.87%

less homes selling at or above asking price

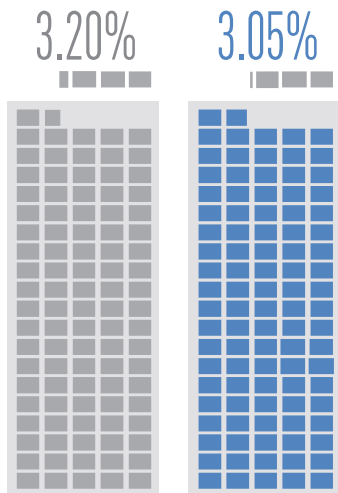
■ Compared to **LAST YEAR**, there are

-20.03%

less homes selling at or above asking price

How much buyers negotiated off asking price

Month to Month Buyers negotiated



Sellers kept from asking

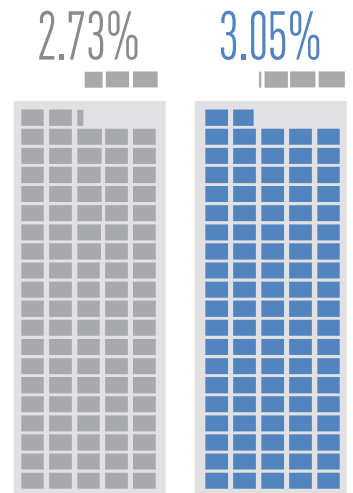
96.80% 96.95%

Mar Apr

2016 2016



Year to Year Buyers negotiated



Sellers kept from asking

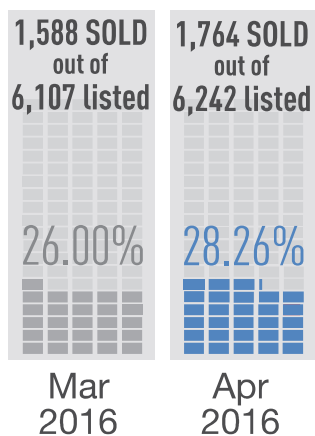
97.27% 96.95%

Apr Apr

2015 2016

Odds of selling (Percentage of Homes Sold VS Listings)

Month to Month

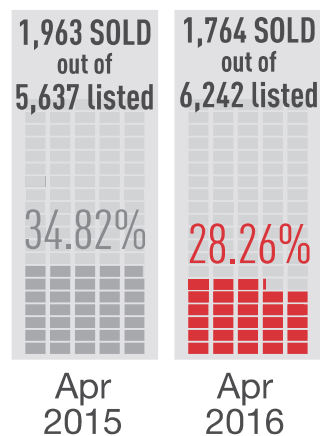


■ Compared to **LAST MONTH**, the odds of selling increased by

+8.68%



Year to Year



■ Compared to **LAST YEAR**, the odds of selling decreased by

-18.50%

Average Days on Market



■ Compared to **LAST MONTH**, homes are selling

-6.5%

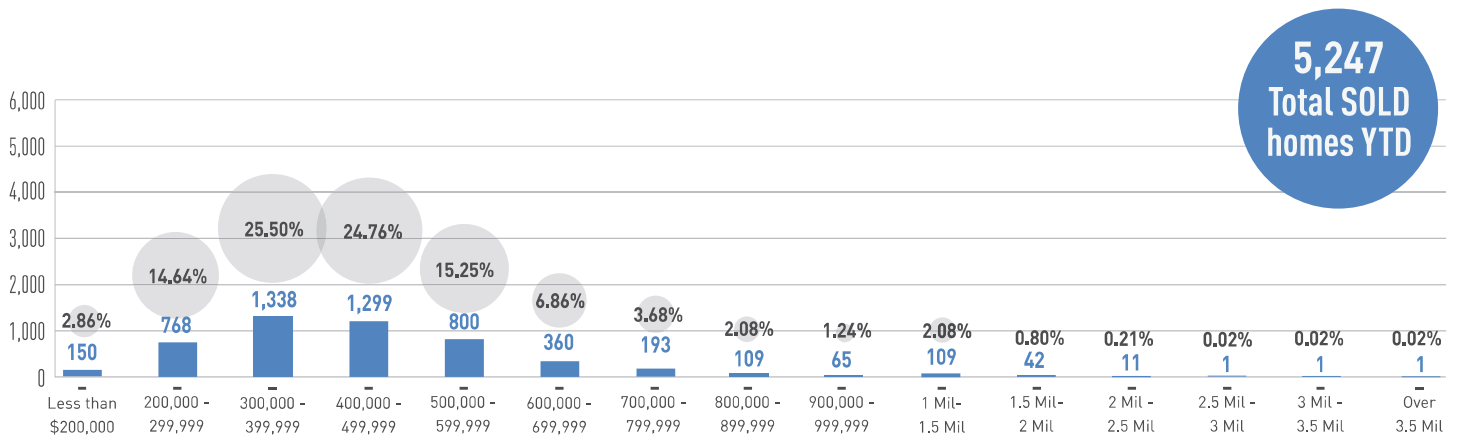
slower

■ Compared to **LAST YEAR**, homes are selling

-13.0%

slower

Numbers of Homes SOLD by Price Range



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